

NEWS RELEASE

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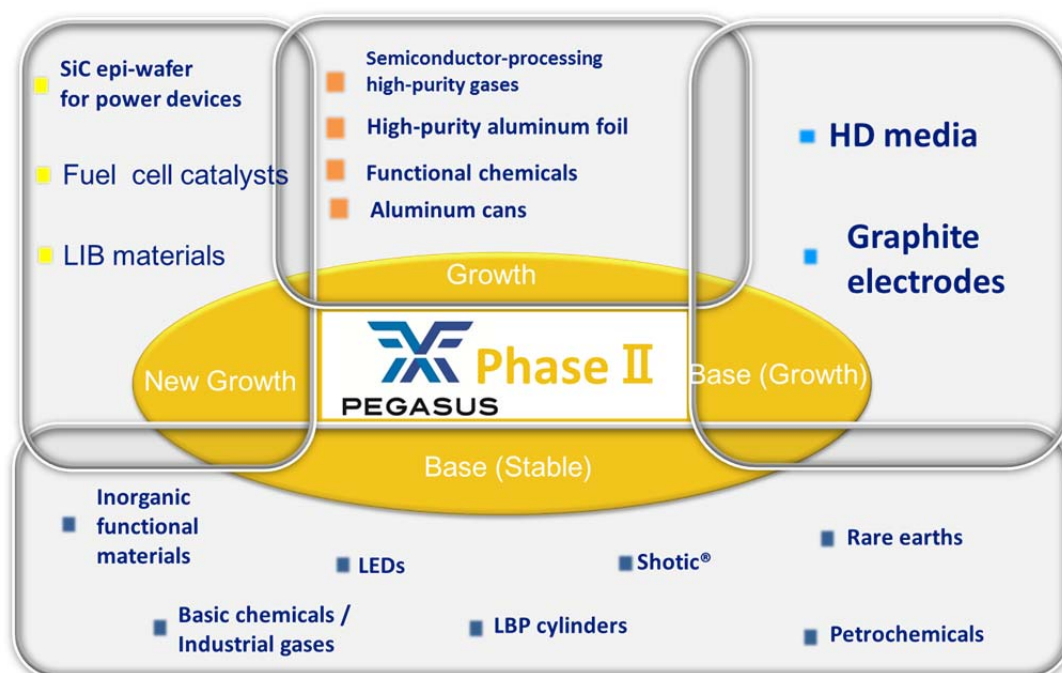
Showa Denko Maps Out “PEGASUS Phase II” Business Plan

Showa Denko (SDK) (TOKYO:4004) announces its business plan “PEGASUS Phase II” for the 2014-2015 period, the latter part of the five-year business plan launched in 2011.

1. Outline of PEGASUS Phase II

SDK’s current medium-term business plan is named after a “Winged Horse” from Greek mythology. The HD media and graphite electrode businesses serve as “Wings” to drive the Group’s growth.

In Phase II under PEGASUS, HD media and graphite electrodes will continue to serve as the Group’s main businesses. In view of the drastic changes in business environment, however, we will consolidate the foundations of the two businesses in preparation for the Post-PEGASUS period.



Business portfolio in Phase II

This time, we have modified our business categories. Specifically, we have changed the three existing categories of Growth & New Growth, Base (Growth) and Base (Stable) into the four categories of New Growth, Growth, Base (Growth) and Base (Stable). (See the drawing on Page 1.) Under Phase II, we will focus our efforts on improving overall profitability based on the new business portfolio.

2. Financial goals under PEGASUS Phase II

Business results in Phase I (2011-2013) fell significantly short of initial goals due to the appreciation of the yen at historically high levels and the rise in energy costs following the Great East Japan Earthquake, as well as the decline in shipment volumes, reflecting the worsening supply-demand situation due to the stagnation in advanced countries and the slowdown of growth in emerging countries. Despite the initial plan of recording an operating income of ¥80 billion on consolidated net sales of ¥1 trillion in 2013, we had to announce, on July 29, 2013, a revised forecast of an operating income of ¥26 billion on consolidated net sales of ¥850 billion.

In 2015, the last year under Phase II, we will aim to record an operating income of ¥50 billion (up ¥24 billion from the estimated results in 2013) on consolidated net sales of ¥950 billion (up ¥100 billion). (As for a breakdown by segment of consolidated net sales and operating income for 2015, please refer to the table attached at the end of this news release.)

The planned ¥24 billion increase in operating income will be realized by such positive factors as cost reductions (¥20 billion), an increase in shipment volumes (¥9 billion) and a favorable exchange rate (¥4 billion), which will be partially offset by such negative factors as a decrease in selling prices (¥4 billion) and others (¥5 billion). The exchange rate and naphtha price during Phase II are estimated at ¥100 to the US dollar and ¥65,000 per KL, respectively.

Financial goals and assumptions (¥100 million)

	2013 Revised forecast**	2014 Plan	2015 Plan
Net sales	8,500	8,800	9,500
Operation income	260	320	500
Net income	100	140	250
ROA (%) *	2.7	3.2	5.0

*Operating income/Total assets

**Announced on July 29, 2013

Capital investment under Phase II will total ¥105 billion (¥60 billion in 2014, and ¥45 billion in 2015), and depreciation expenses for the period will amount to ¥80 billion. About 55% of the total capital investment budget will be allocated to Base (Growth) and Growth businesses.

Interest-bearing debt at the end of 2015 will be about ¥370 billion, up ¥10 billion from the end of 2013, as a result of capital investment for future growth and higher demand for funds related to M&A. D/E ratio will be 1.1 at the end of 2015. We will aim to create ¥30 billion of free cash flow in 2015.

3. Business strategy under PEGASUS Phase II

To achieve the planned increase of ¥24 billion in operating income versus 2013 results, we will strengthen our overseas operations, improve profitability of Base (Stable) businesses, reduce costs, and take measures for M&A and alliance. We are planning to increase operating income from overseas operations by ¥9 billion, and operating

income from domestic operations by ¥15 billion. We will strengthen our overseas operations to realize the said ¥9 billion increase. A breakdown by business category of the planned ¥ 24 billion increase in operating income will be Base (Stable) ¥11 billion; Growth ¥7 billion; Base (Growth) ¥2 billion; and New Growth ¥4 billion. We will take measures to improve the profitability of Base (Stable) businesses to realize the said ¥11 billion increase.

As mentioned before, positive factors will be cost reductions (¥20 billion), an increase in shipment volumes (¥9 billion), and a favorable exchange rate (¥4 billion), while there will be such negative factors as a decrease in selling prices (¥4 billion) and others (¥5 billion).

(1) Accelerate penetration into overseas markets

In Phase I, we acquired a graphite electrode plant in China, and established a new production site in China for the high-purity aluminum foil business. In Phase II, we will strengthen our presence in overseas markets for such businesses as semiconductor-processing high-purity gases and aluminum cans. Through such overseas activities, we will increase operating income by ¥9 billion from the 2013 level.

(2) Improve profitability of Base (Stable) businesses

In view of the fact that the profitability of Base (Stable) businesses has declined during Phase I, we will work hard to improve the profitability. Specifically, we will develop high-quality products and advanced technologies; develop new demand and market; consolidate operation sites; strengthen competitive power through renewal of production facilities; and fully utilize our electric power resources.

In particular, we will focus our efforts on developing dysprosium-free magnetic alloys and a new butadiene manufacturing process. Furthermore, we will reorganize small production sites within our Group. Through these measures, we will increase operating income from domestic operations in the category of Base (Stable) businesses by ¥7.5 billion, and operating income from overseas operations in the same category by ¥3.5 billion.

(3) Continue to reduce costs

The key element of the planned ¥24 billion increase in operating income versus 2013 results will be cost reductions totaling ¥20 billion. We will steadily promote the cost reductions. In addition to cost reductions of ¥7 billion on a regular basis, we will take strategic measures to further reduce costs by ¥13 billion. Major items will be improvement in productivity in the Electronics segment, including the HD media business (¥4 billion), and restructuring of the alumina business (¥3 billion).

(4) M&A and alliance

To catch opportunities for new businesses, we will continue to pursue M&A and alliance. In Phase I, we realized M&A and alliance in the fields of graphite electrodes, chemicals, petrochemicals, and ceramics. In Phase II, we will proceed with new M&A and alliance projects, covering other areas as well.

4. Strategies for major businesses under PEGASUS Phase II

(1) Base (Growth) businesses

Under Phase II, the HD media and graphite electrode businesses will be prepared for the next jump in the Post-PEGASUS period.

Demand for hard disk drives (HDDs) is decreasing due to the shift in applications from PCs to servers. In the short term, this trend has caused stagnation in demand for HD media. However, demand for HD media will increase in a medium term, reflecting the growth in server applications that require a larger number of HD media per HDD. To meet the growing demand for HD media for server applications, we will increase productivity by fully taking advantage of our strength as an integrated producer of aluminum substrates and media. Furthermore, we will promote technical development to prepare for the volume production of higher-capacity HD media based on shingled magnetic recording (SMR) and thermally assisted magnetic recording (TAMR) technologies.

In the graphite electrode business, we will complete the expansion work at SDKC by the second half of 2014 as scheduled, and start commercial shipments. Due mainly to the overproduction of steel in China, the unfavorable supply-demand situation will continue in the Chinese and ASEAN markets. However, steel demand is expected to recover gradually because the European economy is hitting the bottom and the U.S. economy remains steady. Thus, SDKC's production volume will gradually increase, and its operating rate will improve. SDKC's new facilities, scheduled for start-up next year, will contribute to the increase in production.

(2) Growth businesses

In the aluminum cans business, the domestic market is matured due to the declining birth rates and the aging population. However, demand will continue to grow in Asian countries, reflecting the increase in population and improvement in personal income. We will promote the business, targeting the growing new markets in Asia.

In the high-purity aluminum foil business, we started up a new production site in China this year to meet growing demand. We will step up marketing activities in China. In the areas of semiconductor-processing high-purity gases and functional chemicals, we are in the process of expanding capacities and establishing new sites. In Phase II, we will start up the new facilities as scheduled, and expand operations.

(3) Base (Stable) businesses

In the Petrochemicals segment, we will accelerate the development of innovative technologies, including the new butadiene manufacturing process. We will also promote the diversification of raw materials, increase the value of cracker by-products, and strengthen tie-up with refinery.

In the Chemicals segment, we will solidify the existing material chain of ammonia, acrylonitrile, etc., and improve the operating rate of the plant based on used plastic.

In the rare earths business, we will strengthen our competitive power by increasing the use of recycled materials produced at our site in Vietnam. Furthermore, we will do aggressive marketing to sell our magnetic alloys produced in China to magnet producers in China. In the Shotic business, we will start up our casting plant in Malaysia as scheduled, and develop new grades for automotive applications.

(4) New Growth businesses

In Phase I, we strengthened our production system for LIB packaging materials to meet growing demand for use in smartphones and tablet PCs. We will continue to

expand production capacity step by step in response to demand growth.

Demand for SiC power devices is expected to grow for a medium- to long-term period as the key to energy conservation. SDK is producing and supplying top-quality SiC epitaxial wafers for use in SiC power devices. We will continue to improve the product quality, and strengthen our supply system through volume production of six-inch wafers (launched in October 2013) and expansion in production capacity, thereby contributing to full-scale commercialization of SiC power devices.

5. Summary

Phase II is a period for next jump in the Post-PEGASUS period as well. We will therefore take strong measures to improve the profitability of the HD media and graphite electrode businesses, which will continue to serve as main businesses in the Post-PEGASUS period. Meanwhile, we will work to develop and strengthen Growth businesses that will become the next main businesses. We will also carry out restructuring of Base (Stable) businesses whose profitability has deteriorated.

Through these measures, the Showa Denko Group aims to return to a growth track soon and contribute toward creating a society in which affluence and sustainability are harmonized.

For further information, contact:

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[Reference]

Sales and operating income target by segment (¥100 million)

		2013 Revised forecast*	2015 Plan	Increase / decrease
Petrochemicals	Sales	2,700	2,900	200
	O.I.	15	60	45
Chemicals	Sales	1,360	1,550	190
	O.I.	40	80	40
Electronics	Sales	1,480	1,600	120
	O.I.	225	280	55
Inorganics	Sales	710	850	140
	O.I.	0	50	50
Aluminum	Sales	980	1,200	220
	O.I.	60	90	30
Other	Sales	1,700	1,850	150
	O.I.	-5	15	20
Adjustments	Sales	-430	-450	-20
	O.I.	-75	-75	0
Total	Sales	8,500	9,500	1,000
	O.I.	260	500	240

* Announced on August 1, 2013

Note: Performance forecast and other statements pertaining to the future as contained in this news release are based on the information available as of today and assumptions as of today regarding risk factors that could affect our future performance. Actual results may differ materially from the forecast due to a variety of risk factors, including, but not limited to, the economic conditions, cost of naphtha and other raw materials, demand for our products, market conditions, and foreign exchange rates.